



RUGBY CANADA NATIONAL UNION FINANCIAL SUMMARY ACTUAL VS BUDGET SECOND QUARTER YTD RESULTS

Prepared by Mike Duffy July 7, 2009

	ACTUAL Q1	ACTUAL Q2 YTD	BUDGET Q2 YTD	VARIANCE	BUDGET Annual	
1 INCOME						
2						
3 FUNDING SOURCES						
4 Sport Canada	207,725	282,750	318,000	-	35,250	695,000 Timing of the Sport Canada payments
5 iRB (Trust Fund)	358,778	358,778	358,680		98	358,680
6 Other						
7	566,503	641,528	676,680	-	35,152	1,053,680
8						
9						
10 NATIONAL SENIOR MEN / HIGH						
11 NSMT Programming	27,500	55,000	55,000	-		110,000
12 iRB (Tier 2 Funding Grant)	176,000	348,400	352,000	-	3,600	704,000
13 iRB (World Cup Preparation Grant)						90,000
14	203,500	403,400	407,000	-	3,600	904,000
15						
16						
17 NATIONAL TEAMS						
18 Senior Women 15's		28,292	27,711		581	-
19 Senior Women 7's	10,000	13,941	10,000		3,941	10,000
20 Under 20 Women		57,262	57,159		103	-
21 NSWTF High Performance	4,000					-
22 Senior Men 7's		44,000	20,000		24,000	20,000 Only Budgeted for 1/2 year
23 Under 20 Men	35,000	148,000	141,700		6,300	218,000
24 Under 17 Men	82,222	112,800	111,642		1,158	82,000
25	\$ 131,222	404,295	\$ 368,212	\$ 36,083	\$ 330,000	
26						
27						
28 INTERNATIONAL EVENT MANAGEMENT						
29 Barclays Churchill Cup			17,500	-	17,500	17,500 No revenue expected
30 North American 4 (NA4)		180,000	180,000			180,000 Funding - transferred to regional teams
31 Nations Cup						30,000
32 Wales		401,856	587,375	-	185,519	587,375 Event profit approx \$90,000
33 Ireland		275,569	330,125	-	54,556	330,125 Event profit approx \$52,000
34 World Cup Qualifiers						25,000
35	\$ -	857,425	\$ 1,115,000	\$ (257,575)	\$ 1,170,000	
36						
37						
38 NATIONAL EVENTS & COMPETITION						
39 National Championship Festival						-
40 Rugby Canada Super League (RCSL)						-
41 National Women's League						-
42 Other Events						5,000
43	\$ -	-	\$ -	\$ -	\$ -	5,000
44						
45						
46 NATIONAL ACADEMIES						
47 Regional COE #1 (BC)	8,000	16,000	16,000			32,000
48 Regional COE #2 (ON)	8,000	16,000	16,000			32,000
49 Regional COE #3 (Maritime)	8,000	16,000	16,000			32,000
50 Regional COE #4 (AB & Prairies)	8,000	16,000	12,000		4,000	24,000
51 Regional COE Administration	4,000	8,000	8,000			16,000
52	\$ 36,000	72,000	\$ 68,000	\$ 4,000	\$ 136,000	
53						
54						
55 NATIONAL ADMINISTRATION						
56 RC Registration	2,680	274,304	206,910		67,394	413,820 Reconciliation will occur with the
57 RC Insurance		663,384	648,915		14,469	1,297,829 provinces in the Fall
58 RC Claim Settlement		128,000	130,502	-	2,502	130,502
59	\$ 2,680	1,065,688	\$ 986,327	\$ 79,361	\$ 1,842,151	
60						
61						
62 GENERAL OPERATIONS						
63 Administrative Salaries			30,000	-	30,000	35,000 Bud for Churchill Cup rev - not coming
64 General Operations	4,278	59,442	31,796		27,647	127,182 Cost recoveries for operational expenses
65	4,278	59,442	61,796	-	2,354	162,182 ie: Travel
66						
67						
68 RUGBY CANADA DEVELOPMENT						
69 RC Coaching Program		4,766	7,500	-	2,734	15,000
70 RC Referee Program	1,560	10,254	10,000		254	20,000
71 RC Domestic Rugby Program						-
72 RC Women's Rugby Program						-
73 Indigenous Rugby Program		7,500	7,500			15,000
74 Safety & Risk Management						-
75 International Agreements (Alliance)		6,150	5,000		1,150	10,000
76 RC Long Term Rugby Development			5,500	-	5,500	11,000
77						



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78	\$ 1,560	28,670	\$ 35,500	\$ (6,830)	\$ 71,000		
79							
80	GENERAL MARKETING & FUNDRAISING						
81	Sponsorships	267,332	294,082	290,000	4,082	335,000	
82	Langara World Rugby Fishing Classic			50,000	-	50,000	Cancelled
83	Aero plan Donation Program			7,500	-	7,500	Not running yet
84	Donations	1,523	164,878	7,500	157,378	15,000	Net RC donations 5,000
85	Vancouver Dinner (Ireland)		37,600	47,225	-	9,625	Profit approx 11,001
86	Toronto Wales Dinner		46,895	43,715	3,180	43,715	Profit approx 36,001
87	WCQ Dinner			-	-	20,000	
88	Maple Leaf club			-	-	-	
89	CEO/Staff fundraiser			-	-	30,000	
90							
91	\$ 268,855	543,455	\$ 445,940	\$ 97,515	\$ 585,940		
92							
93	RUGBY CANADA MERCHANDISING						
94	Rugby Canada Events		40,847	30,000	10,847	55,000	
95	Rugby Canada Online	11,302	20,065	25,000	-	4,935	55,000
96	Rugby Canada Storefront	3,717	10,218	15,000	-	4,782	35,000
97	Licensed Kit	13,185	31,022	20,000	11,022	45,000	
98						-	
99	\$ 28,204	102,152	\$ 90,000	\$ 12,152	\$ 190,000		
100							
101							
102	OTHER- Interest		1,461	1,250	211	2,500	
103							
104	\$ -	1,461	\$ 1,250	\$ 211	\$ 2,500		
105							
106							
107	TOTAL INCOME	\$ 1,242,802	4,179,516	\$ 4,255,704	\$ (76,188)	\$ 6,452,453	
108							
109							
110	EXPENSE						
111							
112	GENERAL OPERATIONS						
113	Administrative Salaries	205,283	364,983	384,525	19,542	949,050	
114	General Operations	137,228	212,328	197,199	-	15,129	394,398
115	General and Administrative Meetings	45,000	60,435	54,000	-	6,435	66,000
116							
117	\$ 387,511	637,746	\$ 635,724	\$ (2,022)	\$ 1,409,448		
118							
119	NATIONAL SENIOR MEN / HIGH						
120	NSMT Programming	10,000	317,509	364,295	46,786	601,059	Savings in Wales and churchill cup
121	iRB (Tier 2 Funding Grant)	192,919	374,125	394,333	20,208	788,666	Some expenses delayed
122							
123	\$ 202,919	691,634	\$ 758,628	\$ 66,994	\$ 1,389,724		
124							
125	NATIONAL TEAMS						
126	Senior Women 15's		27,711	27,711	-	45,000	
127	Senior Women 7's	52,000	56,996	61,000	4,004	61,000	
128	Under 20 Women		57,159	58,659	1,500	3,000	
129	NSWT High Performance			2,500	2,500	5,000	
130	Senior Men 7's	34,000	68,107	45,000	-	23,107	45,000
131	Under 20 Men	135,500	218,236	233,000	14,764	258,000	New Zealand tour was under budget
132	Under 17 Men	74,500	111,642	112,642	1,000	89,500	
133							
134	\$ 296,000	539,851	\$ 540,512	\$ 661	\$ 506,500		
135							
136							
137	INTERNATIONAL EVENT MANAGEMENT						
138	Barclays Churchill Cup		6,242	-	-	6,242	-
139	North American 4 (NA4)		185,471	180,000	-	5,471	180,000
140	Wales	20,419	312,462	387,375	74,913	387,375	
141	Ireland		223,206	270,125	46,919	270,125	
142	Nations Cup			-	-	-	
143	Canada Selects (Chatham)			-	-	-	
144	WCQ		8,747	-	-	8,747	
145							
146	\$ 20,419	736,128	\$ 837,500	\$ 101,372	\$ 837,500		
147							
148	NATIONAL CHAMPIONSHIPS						
149	National Championship Festival		3,864	-	-	3,864	5,000
150	RCSL/Regional Competitions		40,773	40,000	-	773	40,000
151	National Women's League			-	-	15,000	
152	Other Events			-	-	-	



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153				-		
154	\$ -	40,773	\$ 40,000	\$ (4,637)	\$ 60,000	
155						
156 NATIONAL ACADEMIES						
157 Regional COE #1 (BC)	8,000	16,000	16,000	-	32,000	
158 Regional COE #2 (ON)	8,000	16,000	16,000	-	32,000	
159 Regional COE #3 (Maritime)	8,000	16,000	16,000	-	32,000	
160 Regional COE #4 (AB & Prairies)	8,000	21,000	12,000	9,000	24,000	
161 Regional COE Administration	4,000	8,000	8,000	-	16,000	
162						
163	\$ 36,000	77,000	\$ 68,000	\$ (9,000)	\$ 136,000	
164						
165 NATIONAL ADMINISTRATION						
166 RC Registration	5,765	11,530	12,000	470	24,000	
167 RC Insurance	64,593	464,780	484,732	19,952	1,211,829	
168 RC Claim Settlement		120,000	120,000	-	120,000	
169						
170	\$ 70,358	596,310	\$ 616,732	\$ 20,422	\$ 1,355,829	
171						
172 RUGBY CANADA DEVELOPMENT						
173 RC Coaching Program		10,500	11,000	500	22,000	
174 RC Referee Program	9,000	20,695	22,500	1,805	45,000	
175 RC Domestic Rugby Program		1,800	4,000	2,200	8,000	
176 RC Women's Rugby Program		700	4,500	3,800	9,000	
177 Indigenous Rugby Program	-	-	7,500	7,500	15,000	
178 Safety & Risk Management		5,500	6,000	500	12,000	
179 International Agreements (Alliance)		11,500	6,000 -	5,500	12,000	
180 RC Long Term Rugby Development	-	9,500	5,750	3,750	11,000	
181						
182	\$ 9,000	60,195	\$ 67,250	\$ 7,055	\$ 134,000	
183						
184 GENERAL MARKETING & FUNDRAISING						
185 Sponsorships	4,500	7,500	7,500	-	15,000	
186 Langara World Rugby Fishing Classic			-	-	-	
187 Aero plan Donation Program			-	-	-	
188 Donations		159,914	-	159,914	-	Offset by Revenue
189 Vancouver Dinner (Fall Tour)		26,449	22,225 -	4,224	22,225	
190 Toronto Dinner		10,808	18,715	7,907	18,715	
191 General Marketing	15,972	27,027	17,500	9,527	35,000	
192						
193	\$ 20,472	231,698	\$ 65,940	\$ (165,758)	\$ 90,940	
194						
195 RUGBY CANADA MERCHANDISING						
196 Rugby Canada Events		26,018	15,000 -	11,018	27,500	
197 Rugby Canada Online	5,274	6,542	12,500	5,958	27,500	
198 Rugby Canada Storefront	1,853	7,271	7,500	229	17,500	
199 Licensed Kit	7,521	9,654	10,000	346	22,500	
200 Other			-	-	-	
201						
202	\$ 14,648	49,485	\$ 45,000	\$ (4,485)	\$ 95,000	
203						
204 AUDIT and LEGAL	22,369	15,456	14,000 -	1,456	32,400	
205 DEBT REPAYMENT GENERAL/Loan Interest	8,738	13,197	18,000	4,803	36,000	Lower interest rates
206 DEBT REPAYMENT WRWC --	30,900	61,800	61,800	-	123,600	6 months of payments
207 OTHER - bank fees and Interest	6,951	15,905	17,917	2,012	43,000	
208 Unallocated costs		81,400	-	81,400	-	Unallocated credit card charges
209	\$ 68,958	187,758	\$ 111,717	\$ (76,041)	\$ 235,000	
210						
211						
212 TOTAL EXPENSES	\$ 1,126,285	3,848,578	\$ 3,787,002	\$ (65,440)	\$ 6,249,941	
213						
214 Deficit Reduction		150,778	150,778	-	301,556	
215						
216 TOTAL EXPENSES	\$ 1,126,285	3,999,356	\$ 3,937,780	\$ (65,440)	\$ 6,551,497	
217						
218 SURPLUS/(DEFICIT)	\$ 116,517	180,160	\$ 317,924	\$ (141,628)	\$ (99,044)	